MICRO UNITS DEVELOPMENT AND REFINANCE AGENCY (MUDRA): A GOVERNMENT INITIATIVE FOR UPLIFTING SME'S IN INDIA

DR. DEEPAK GUPTA

Assistant Professor,

Department of Commerce,

Indira Gandhi University, Meerpur, Rewari

Mrs. JYOTI SHARMA

Research Scholar,

Department of Commerce,

Indira Gandhi University, Meerpur, Rewari

Abstract

In India, Micro Enterprise constitutes a major economic segment in our country and provide large Employment after agriculture, therefore play a crucial role in the growth of the economy. But major part of this sector faces financial crises for their growth due to proper channel of funding agencies. Therefore, in the union budget which was presented by Hon'ble Finance Minister Shri Arun Jaitley for financial year 2015-2016 formation of MUDRA Bank was announced to overcome the financial problem of Small & Medium Enterprises. After that it was launched on 8th April 2015 by Hon'ble Prime Minister Shri Narendra Modi with a slogan "PUNJI SAFALTA KI KUNJI". Under this scheme loan facility is provided to SME's under three plans i.e. Shishu, Kishore and Tarun. This paper intends to discuss MUDRA in detail and takes in depth overview of MUDRA Bank as an initiative of financial inclusion to uplift the small business enterprises. In the last part, the positive Progress of MUDRA Bank in Haryana state can be observed.

Introduction

Micro Units Developments and Refinance Agency (MUDRA) is a scheme which is launched by Indian Prime Minister on 8 April 2015 for promoting the small medium Enterprises by providing fund facility. MUDRA is formed as a wholly owned subsidiary of SIDBI with 100% capital being contributed by it at its initial stage. Presently the authorized capital of MUDRA is 1000 crore and paid up capital is 750 crore fully subscribed by SIDBI. Pardhan Mantri Mudra Yojna (PMMY) is open and available from all bank branches across the country. The Mission of MUDRA is "To create an inclusive, sustainable and value based entrepreneurial culture, in collaboration with our partner institution in achieving economic success and financial security." Under this scheme loan facility is provided to business units according to their size and stage of business. The structure of the loan scheme is:

PLAN/PRODUCT LOAN AMOUNT TYPE OF BUSINESS

Shishu upto 50000 for startup business

Kishore 50000 -500000 Loan is required for establishment

Tarun upto 10 lakh for growth of business

Roles and Responsibilities of MUDRA

The primary objective of PMMY is development of micro enterprise sector in the country by providing financial support in the form of refinance, so as to achieve the goal of "Funding the Unfunded." It is the responsibility of MUDRA banks to finance small manufacturing units, shopkeeper's fruit and vegetable venders, artisans, hair saloon, beauty parlours, truck operators in rural and urban areas which require a loan facility upto Rs. 10 Lakhs.

How to take benefit under mudra scheme

MUDRA loan is for non-farming income generating enterprises in manufacturing trading and services which require credit below 10 lakhs. This scheme does not provide loan facility directly to the SME's. For availing the facility of MUDRA Loans borrower can approach following lending institutions in their region.

- 1. Scheduled commercial Banks (Public/Private)
- 2. Regional Rural Banks
- 3. Scheduled Urban Co-Operative Banks/State co-operative Banks
- 4. Micro Financial Institutions viz, NBFC's, MFI's, Societies, Trusts, etc.

MUDRA has identified 97 Nodal officers at various SIDBI Regional offices/ Branch offices to act as "First Contact Persons" for MUDRA. In addition to these banks, NBFC's and MFI's operating across the country can also extend credit to this segment for which they can avail financial assistance from MUDRA Ltd, subject to their conforming to the approved eligibility criteria.

Review of Literature

Vastav (1987) Institutional finance for Small scale industries. This study concludes that small scale industries faces financial problems and government should take some steps for the existing SME's to protect them.

Ramesh (1991) Problems of Small Scale Industries. This paper concludes that Small Scale Industries faces financial problems and government should take some steps for the existing SME's to protect them.

Subrahamanya Sharma M & P Rajalingam (1991). Effectiveness of bank financing to small scale industries. This study is conducted in Warangal District of AP and conclude that SME's faces problem to short term funds to increase their capacity utilization.

Ghoshal S N (2008) Small Medium enterprises need innovative financing model". This paper analyses the various strategies adopted in India for providing finance to Small Scale Industries with other countries like Europe & USA. The effective model suggested in this study is to boost SME's by creating private public partnership b/w the small & Medium Enterprises.

Dr. Reetu Sharma (2012) "Problem & Prospects of small scale Industries Units (a case study of exporting and non-exporting units in Haryana)" This article concluded that non exporting units faces financial problems. On the other hand non exporting units faces the executive inefficiency, technological lag, problems relating to export etc. In addition to this, terms of payments is also a major problem which is equally faced by both exporting & non exporting units.

Mehar L (2014) has shown that in last few year with advancement in technology. Financial inclusion has increased in India but still there is need.

Rudrawar, M.A. A., & V.R (2016) has suggested that MUDRA can be fruitful for the economy if implemented properly.

Roy, Anup Kumar (2016) has concluded that SME's should be supported for their development.

Discussion of Literature

The above literature indicates that finance plays a very important role in establishment and progress of small scale industries. Small Enterprises faces problem of short term finance to increase their capacity. In our country there are 5.77crores small and medium business units (survey data of NSSO as indicated in Budget Speech of 2015-2016 by Hon'ble Finance Minister Shri Arun Jaitley) which work in the field of trading and manufacturing, out of these 62% of these units are held by low income group people and for these group people it is very difficult to arrange funds from big formal financial institutions. Thus Government of India has Introduced PMMY (Pardhan Mantri Mudra Yojana) to boost the small and micro enterprises.

Objectives of the Study

- 1. To discuss the impact of MUDRA Yojana on financial Inclusion.
- 2. To discuss the current progress of MUDRA Yojana in Haryana State.

Impact of Mudra on Financial Inclusion

Financial Inclusion may be defined as the process of ensuring access to financial services and timely and adequate credit where needed by vulnerable groups such as weaker sections and low income groups at an affordable cost. (The Committee on Financial Inclusion Chairman Dr. C Rangarajan) IT does not include not only banking products but also other financial services such as insurance and equity products. The main motive of Financial Inclusion is to provide financial facilities to low income groups and bringing them into mainstream and also protect them from exploitation of money lenders who charges very high interest rates. Therefore, Government of India has taken various policy initiative to make easy access to financial services to weaker

sections of society. Some measures for financial inclusion are:
Relaxed and Simplified KYC norms
Compulsory requirement of opening branches in Un- Banked villages
Licensing of New Banks
Issuance of Kishan Credit Card
Expansion of ATM cards

MUDRA Yojna is also a government initiative to promote financial Inclusion in India. After its introduction in 2015, it is working smoothly in India and has shown a great impact on disbursement of loan to various sections of society. The following table shows the overall performance of MUDRA Yojna in financial year 2016-17.

PMMY - Overall Performance report Financial Year: 2016-2017

[Amount Rs. in Crore] Shishu Kishore Tarun Total (Loans up to Rs. 50,000) (Loans from Rs. 50,001 to Rs. 5.00 Lakh) (Loans from Rs. 5.00 to Rs. 10.00 Lakh) Category No Sanctioned Disbursement No Of Sanctioned Disbursement Outstanding No Of Outstanding No Of Sanctioned Disbursement Outstanding No Of Sanctioned Disbursement Outstanding A/Cs Amt Amt A/Cs Amt Amt Amt A/Cs Amt A/Cs Amt Amt 14835512 1896749 39135.12 General 35163.69 34615.71 26289.17 40820.62 33416.74 468592 36600.85 35281.49 29508.15 17200853 112585.16 109032.31 89214.06 SC 15774.74 2170.84 2040.03 1830.51 709.32 604.4 18897.83 2 6985508 15976.2 10972.48 139982 10134 750.79 7135624 18524.08 13407.38 1726857 3831.23 3763.66 847.1 3 ST 2551.94 59987 1030.01 954.25 5658 411.5 387.64 320.03 1792502 5272.74 5105.55 3719.07 30129.63 29737.77 20593.76 43772.82 4 OBC 12949936 566784 9523.67 8933.73 7830.89 55348 4119.52 3978.69 3444.15 13572068 42650.19 31868.8 Total 36497813 85100.74 83891.8 60407.35 2663502 53545.14 51063.12 43925.22 539732 41882.66 40357.13 33876.74 39701047 180528.54 175312.13 138209.31 Out of Above Women 8733.38 28472344 66997.91 66185.86 46684.74 624925 9541.63 15938.01 49625 3750.13 3330.54 2917.9 29146894 80289.68 78249.77 65540.65 Enterpreneurs New Enterpreneurs 8110486 18720.64 18429.78 13250.49 1586010 31757.94 30001.99 25841.24 292974 22481.56 21542.19 18043.26 9989470 72960.14 69973.96 57134.98 Accounts 4761.6 2488.15 19474.2 8 Minority 4786834 11341.14 11186.68 7545 324071 5690.97 5380.82 43646 3243.96 2906.7 5154551 20276.07 14794.75 PMJDY OD 1423715 417.64 312.62 168.12 1423715 417.64 312.62 168.12 Account 147371 386.14 356.44 318.06 27948 550.35 543.42 438.63 8605 628.12 615.98 512.24 183924 1564.61 1515.84 1268.93 Mudra card NULM 124.03 7.94 5841 23.03 21.66 18.88 9870 155.43 138.98 117 8.31 7.25 15828 186.77 168.59 150.16 11 12 NRLM 73449 314.76 263.78 230.01 75634 1293.93 956.61 817.57 6437 395.74 166.71 134.87 155520 2004.42 1387.11 1182.45 Other Govt. Sponsored 13 1036913 2664.79 2623.55 1968.52 189658 3377.27 3140.73 2582.56 27414 2201.58 2086.45 1792.68 1253985 8243.64 7850.74 6343.76 Prog.

The above table shows that MUDRA has proved as positive initiative of government of India as each and every section of society has been benefitted.

Progress of Mudra Yojana in Haryana State

In Haryana, Small and Medium Enterprises have undergone a vast development in last four decades. Micro small and medium Enterprises engaged in service/ manufacturing of Agro and Food processing, Automobile and auto parts & textile, Engineering, Footwear, Defence, Electricals and Electronics, computer software, plastic products, bio engineering, Meat products, Agriculture inputs, Chemicals and Pharmaceuticals and other small business units contributes to progress of economy but faces financial problems for their development and progress. The performance of MUDRA in Haryana state is shown in following tables.

| Pradhan Mantri MUDRA Yojana (2015-2016) - Haryana [Amount Rs. in Crore] | | | | | | | | | | | |
|--|-------------|----------|--|--------|----------|---|--------|----------|------------|-------------|----------|
| Shishu (Loans up to Rs. 50,000) | | | Kishor (Loans from Rs. 50,001 to Rs. 5.00 Lakh) | | | Tarun (Loans from Rs. 5.00 to Rs. 10.00 Lakh) | | | Total | | |
| No Of | Sancti | Disburse | No Of | Sancti | Disburse | No Of | Sancti | Disburse | No Of | Sancti | Disburse |
| Sanct | oned | ment | Sanct | oned | ment | Sanct | oned | ment | Sanct | oned | ment |
| ions | Amt | Amt | ions | Amt | Amt | ions | Amt | Amt | ions | Amt | Amt |
| 69340 8 | 1397.5 2 | 1371.96 | 39525 | 885.40 | 847.43 | 12602 | 976.35 | 933.23 | 74553 5 | 3259.2 7 | 3152.62 |

PMMY REPORT

| Pradhan Mantri MUDRA Yojana (2016-2017) – Haryana [Amount Rs. in Crore] | | | | | | | | | | | | |
|--|---------------------------------------|-------------------------|------------------------|--|-------------------------|------------------------|---|-------------------------|------------------------|-------|-------------------------|--|
| (Lo | Shishu (Loans up to Rs. 50,000) | | | Kishor (Loans from Rs. 50,001 to Rs. 5.00 Lakh) | | | Tarun (Loans from Rs. 5.00 to Rs. 10.00 Lakh) | | | Total | | |
| =c3.N o Of Sanct ions | Sancti oned | Disburse ment Amt | No Of Sanct ions | | Disburse ment Amt | No Of Sanct ions | | Disburse ment Amt | No Of Sanct ions | | Disburse ment Amt | |

| Pradhan Mantri MUDRA Yojana (2016-2017) – Haryana [Amount Rs. in Crore] | | | | | | | | | | | | |
|--|---------------------------------------|-------------------------|------------------------|--|-------------------------|------------------------|---|-------------------------|------------------------|-------------|-------------------------|--|
| (Lo | Shishu (Loans up to Rs. 50,000) | | | Kishor (Loans from Rs. 50,001 to Rs. 5.00 Lakh) | | | Tarun (Loans from Rs. 5.00 to Rs. 10.00 Lakh) | | | Total | | |
| =c3.N o Of Sanct ions | Sancti oned Amt | Disburse ment Amt | No Of Sanct ions | | Disburse ment Amt | No Of Sanct ions | | Disburse ment Amt | No Of Sanct ions | | Disburse ment Amt | |
| 65284 4 | | 1460.35 | 47513 | 1050.8 2 | 992.33 | 16265 | 1499.6 7 | 1244.91 | 71662 2 | 3843.5 3 | 3697.59 | |

PMMY REPORT

The above financial year report of 2015-16 and 2016-17 shows that MUDRA Yojana is making progress under all the three plans with an increase amount of disbursement amount and sanctioned amount from 2015-16 to 2016-17.

Scope for Further Study

The progress of MUDRA Yojana in other states which are not included in this study can be taken for further study.

Limitations of the Study

All the information related to scheme cannot be generalized.

Due to time constraint secondary data is used in the study.

Conclusion

In India, Small and Micro business units contributes to the progress of the economy by providing employment to the large part of population and by adding up to the GDP of the country. But the Small and Medium Enterprises in India faces the problem of funds for starting new businesses and their establishment as well growth. Micro Units Development and Refinance Agency (MUDRA) has been a great initiative by Government of India in year 2015 for uplifting the Micro and small Enterprises as the main aim of this Scheme is to funding the unfunded. MUDRA has proved as a new financial stream for Micro business units for their loan

requirement of upto Rs. 10 Lakhs. The overall performance of MUDRA for 2016-2017 shows that it has benefitted each and every section of society under its plans. As MUDRA is applicable all over India and it is working efficiently and in Haryana state it has shown a positive progress with the increase in loan sanctioned amount from 3259.27 crores to 3843.53 crores under its three plans. Thus MUDRA has shown a positive impact in uplifting the Small & Medium Enterprises.

References

- 1. Vastav (1987) "Institutional finance for small-scale industries". The Indian journal of commerce July-September 1987, vol. 41, issue 152 pp-15-18
- 2. Ramesh (1991) "Problems of small scale industries". Indian Banking today and Tomorrow January 1991. Pp-4-12. 17)
- 3. Subrahamanya Sharma M & P Rajalingam (1991) "Effectiveness of Bank financing to small scale industries". Laghu Udyoga Samachar March 1991, pp-8-12.
- 4. Ghosal S N (2008) "small and medium enterprises need innovative financing model". Professional Banker, vol. 8, No. 4, pp-43-46.
- 5. Dr. Reetu Sharma. (2012) "Problems and prospects of small-scale industrial units (a case study of exporting and non-exporting units in Haryana)". IRJC, Asia pecific journal of marketing and management review vol.1, No.2, octo-2012. Pp-191-210.9
- 6. Mehar, L. (2014). FINANCIAL INCLUSION IN INDIA.
- 7. Rudrawar, M. A. A., &Uttarwar, V. R. (2016). An Evaluatory Study of MUDRA Scheme. International Journal of Multifaceted and Multilingual Studies, 3(6).
- 8. Roy, AnupKumar(2016). "Mudra Yojana- A Strategic tool for Small Business Financing", International Journal of Advance Research in Computer Science and Management Studies, Vol.4, Issue 1, pp 68-72. 5
- 9. http://www.mudra.org.in/PMMYReport
- 10. https://rbidocs.rbi.org.in/rdocs/Speeches/PDFs/MFI101213FS.pdf Financial Inclusion An assessment.